Vote for Claudio * * * Village Trustee - June 16th

Tuxedo Park June 1st 2015

My Dear Friends and Neighbors,

My name is Claudio Guazzoni, and I'm running for Village Trustee.

All of us have spent a lot of time and effort buying a house here in the Village, and have an asset in which we all have invested a great deal of our money, and a great deal of our lives. On June 16th, we all are going to choose and elect 3 people to be the Stewards and Guardians of that investment that is your house. From what I see, I believe that we are at a very pivotal point in the life of The Village of Tuxedo Park.

Why I'm running - Over the past 8 weeks, I have spoken to many of the residents of our Village. And during my meetings with numerous friends and neighbors, I have come to appreciate the extent to which so many of you are concerned about the state of things in the Park. Some of you have suspected that the roads have been needlessly blocked, and that the infrastructure is crumbling. Others have indicated that taxes are through the roof, and that our \$1 million Village rainy-day savings account has been foolishly squandered over the past 4 years. While yet others have simply alleged that they have never seen things this bad in the Park, and that they see no leadership at the top who is capable of halting this downward slide.

My Friends and Neighbors, I do share your concerns... and I believe we can set a new and more constructive path... a path that will come into being only if new and disciplined Village leadership is put into place.

Yes, the issues that the new Village Board must address are both difficult and numerous, if we are to maintain the quality of life we have come to enjoy in Tuxedo Park. In fact, I believe 3 of the most pressing concerns are the following:

- 1. **Property Taxes** Reduce or hold steady property taxes by reducing expenses without reducing services... negotiate more forcefully with all of our service providers to eliminate the habitual 30% "Tuxedo Park Markup".
- 2. **Litigation** We must do a better job mitigating disagreements before they become full-blown lawsuits... there is no reason that neighbour has to be pitted against neighbour, all within a hostile and nasty environment actively fostered by Village Hall.
- 3. **Maintenance** We lack a long-term and sustainable plan to maintain the integrity of our water supply, dams, roads, sewer systems, forests and *especially* of our lakes... we desperately need to develop a priority list for infrastructure repair.

We will not achieve these goals by complaining, or by criticizing each other, but rather by joining together to effectively face our challenges. This is not the time for criticism or attacks, this is the time to set a constructive course to deal effectively with the difficult issues we face. We need leaders who are not afraid to take a tough stance and who have the intestinal fortitude to restore Tuxedo Park to its former splendour.

None of these challenges is impossible, if we have the people in place possessing the requisite business experience and inherent leadership qualities to manage our municipality.

Experience - First of all, I believe that I am the only Candidate for Village Trustee who has had any *actual* municipal experience at all, in that I have served on the Tuxedo Park BAR. It is true that I have done a great deal of *volunteer work* in my past, as any good citizen has. In fact, I have been on my Church's Vestry and on the Board of my son's School... and I am the Head of the Cocktail Committee at my Club and I was even President of the Clay Pigeon Society. However I consider such *volunteer work* to be exactly what it is... Community Volunteer Work. And *community volunteer work* should not be passed off as relevant experience necessary for the Municipal Job of Village Trustee... not by myself, nor by any other Candidate running in this election... the stakes are *very* different.

However, I do have plentiful business experience. And I believe that a small town has to be run like a good business. In 1999, I started an Oracle Consulting Business which over time grew to 357 employees, and eventually became publicly listed on NASDAQ. As Chairman and CEO, I worked in a highly regulated SEC environment. I had weekly budget meetings, and submitted monthly financial reports to our SEC auditors. Every three months we issued quarterly financial reports to the SEC and other Federal oversight agencies. We had cyclical highs and lows, and over the past 15 years, I can assure you that I have had to make some very tough business decisions. I operated 8 offices in the US and 1 office overseas. Thirty-five percent of our business came from State Governments and Local Municipalities. We were the primary service provider for the City of Indianapolis, and one of the top three service providers for the City of Los Angeles. One year ago, last June 19th I consented to the difficult decision to sell my business to world-wide auditing giant KPMG. For an above-average market price, they bought a very squeaky-clean and ship-shape business. My innovative ideas and tight financial controls are what created value not only for my customers, but also for my employees and shareholders, as well.

I invite you to contact me directly so I can share with you my specific plans for tackling each and every one of the current challenges facing our Village. I believe that I am a leader strong-enough and effective-enough to make things better for you. I ask for your vote on June 16th... I appreciate your confidence that I will be a responsible Steward of your tax dollars and a dependable Guardian of that life-long investment that is your home.

Thank-you so much for having taken the time to read my script to its end.

Yours kindly,

Claudio Guazzoni

Write to me: Claudio4Trustee@gmail.com

or call me: 1-917-584-8545